



Have You Activated Your FedEx® Shipping Discounts?

Why not? As a member of Society of American Florists, you're entitled to discounts on select FedEx Express® and FedEx Ground® shipments. It's the FedEx Association Advantage®--another great advantage for members of Society of American Florists. *Follow the instructions on the attached Program Enrollment Agreement to activate your discounts, or to obtain a Program Enrollment Agreement or pricing information, call a FedEx Association Advantage Specialist at 800.475.6708.*

Your Society of American Florists Member Discounts

FedEx Express: up to 21% on select services

FedEx Ground: up to 5% on select services

Rely on FedEx.

- Time-saving convenience with tools such as FedEx Ship Manager®, online tracking, and 24-hour customer service--as well as more than 52,000 drop-off locations including many inside Kinko's® stores and at select Post Office® locations.
- Value through competitive prices and a wide range of services to meet your business needs and lower costs.
- Practical tools and tips to help grow your business through the Small Business Center at fedex.com.

Rely on FedEx Express.

- The best choice for your shipments that must meet deadlines quickly, reliably, and on time.
- Rapid, reliable, time-definite delivery of documents, packages, and freight shipments each business day, backed by our Money-Back Guarantee.*
- Domestic delivery in your choice of 1-3 business days, depending upon the service you select.
- International express delivery to more than 215 countries.
- Packages up to 150 lbs. each.

Rely on FedEx Ground.

- A competitively priced alternative for date-definite, business-to-business package delivery throughout North America, backed by our Money-Back Guarantee.*
- Residential delivery available to virtually every home in the U.S. via FedEx Home Delivery®.
- Delivery in 1-5 business days to every business address in the continental U.S.
- Serving all business addresses in Canada and Puerto Rico.
- Packages up to 150 lbs. each.

* Discounts are off published rates and cannot be combined with other offers or discounts. Discounts are exclusive of any FedEx surcharges, premiums, or special handling fees and are not available to package consolidators. Eligibility for discounts subject to FedEx credit approval. See the FedEx Service Guide for information about the Money-Back Guarantee and terms and conditions of service. FedEx First Overnight®, FedEx SameDay®, FedEx International Next Flight, FedEx International First®, FedEx International Priority DirectDistribution®, FedEx® 10kg Box, FedEx® 25kg Box, FedEx International Priority Plus®, and FedEx International MailService™ not included. Eligible services subject to change. FedEx, FedEx Express, FedEx Ground, FedEx Association Advantage, FedEx Home Delivery, and FedEx Ship Manager are registered trademarks of FedEx. Kinko's is a registered trademark of Kinko's Ventures, Inc. Post Office is a registered servicemark of the U.S. Postal Service. © 2004 FedEx. All rights reserved.



Company Name _____

Address _____

City _____ State/Province _____ ZIP/Postal Code _____

Contact Name _____ E-mail _____

Phone _____ Fax _____

FedEx Shipper Number (if available) _____

How many overnight shipments do you make with all carriers per month? _____

What percentage of these are with FedEx? _____ %

How many non-overnight (ground) shipments do you make with all carriers per month? _____

What percentage of these are with FedEx? _____ %

How many international shipments do you make with all carriers per month? _____

Who is your primary express carrier? _____ Who is your primary ground carrier? _____

How did you hear about the offer?
 Direct Mail E-mail Magazine Ad Trade Show Alliance Website
 Sales Rep Other Member Other _____

Please be advised that the undersigned SAF member elects to participate in the SAF Pricing Program Agreement, and has read and agrees to be bound by the terms and conditions below.

Signature (required) _____

Title _____ Date _____

Please mail or fax the form to:

Society of American Florists
1601 Duke Street
Alexandria, VA 22314
Fax: 703.836.8705

Questions about this pricing program?

Call a FedEx Association Advantage Specialist at 800.475.6708.

Enrollment may take up to 10 days. Your discounted rates will be in place when you receive your FedEx rate packet.

**Member Agreement
Terms & Conditions of Shipping**

- The prices and other terms and conditions provided to you as a member are for your exclusive use and benefit and are to be treated as confidential information. The prices (or any portion thereof) may not be extended to any other party. You may not under any circumstances sell, assign, or otherwise transfer (including, but not limited to, third party billing) the benefit of this pricing to any non-member of the Association. Failure to abide by this provision may result in immediate termination of your participation in the Program. With the exception of custom freight pricing agreements between FedEx and member, this Agreement supersedes all Pricing Agreements and Addenda, if any, for FedEx Express and FedEx Ground services between FedEx and Customer for the designated U.S. Payer account numbers relating to the services and package types covered by the Agreement.
- Association and/or its agent may receive compensation for the promotion of FedEx services. In addition, you specifically acknowledge and agree to the release of your shipping information and data to Association and/or its agent.
- Member's rates are expressed as a percentage discount off published transportation rates in effect at the time of shipment. Published rates are subject to change without notice.
- Accessorial charges, special handling charges, and surcharges shall be in accordance with the FedEx Service Guide in effect the date of shipment for the service selected.
- You must complete this form to participate in the Program.
- Each shipment made under this Agreement is subject to the terms and conditions of the FedEx Service Guide in effect at the time of shipment and which terms are incorporated into this Agreement by reference. FedEx reserves the right to modify the FedEx Service Guide at any time without notice.
- Participation in the Program is conditional upon obtaining FedEx Credit approval. FedEx reserves the right to deny credit, and FedEx does not extend consumer credit privileges.
- Payment on your account is due fifteen (15) days from the invoice date. Duties and taxes are payable on receipt. Failure to comply with FedEx payment terms may result in denial of credit and removal of discounts.
- Either party may terminate this Agreement in its entirety at any time upon thirty (30) days' written notice to the other.
- Members are prohibited from using the FedEx name or logo without the prior written consent of FedEx.
- A federal excise tax when required by the Internal Revenue Code on the air transportation portion of any FedEx service, if any, is paid by FedEx.